

Connecting Conservation with Comfort



Energate is a leading provider of home energy management controls, systems, and services for the energy, HVAC, and home automation markets.

Based on our firm belief that collaboration and integration is critical to delivering breakthrough value we work closely with our business customers to provide innovative, enabling technology solutions.

Energate's team has over 30 years of experience as leading innovators with a deep-rooted history of success in the energy and HVAC controls industry. During this time our team has contributed to and led the development of landmark products including the first electronic programmable thermostat.

The societal pressures of out-of-control energy demand, environmental issues, energy costs, and technological change are quickly forcing governments, companies, and consumers to look for new solutions. We take things consumers don't readily understand or have a deep interest in — smart grid strategies, Demand Response programs, advanced metering infrastructure — and bring it to them in terms they do understand and care about: conservation and comfort. And in a place they know better than anyone: their own homes.

Energate's Home Energy Management Platform, which includes our industry-leading smart thermostats, is empowering companies and consumers to take advantage of new technology to manage energy use, enhance convenience, and deliver comfort in an increasingly integrated world. Our customers include leading AMI companies, utilities, service companies, and home automation and HVAC companies who have recognized the value of working with Energate.

Energate is a privately held company headquartered in Ottawa, Canada.

**Established:** January 2004

**Management Team:**

**Niraj Bhargava**  
Chairman and Chief Executive Officer

**John Gibson**  
Vice President, Utility Solutions

**Jorge Deligiannis**  
Chief Technology Officer

**Steve Dodds**  
Vice President, Operations & Global Sourcing

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